

Nr. 258 / 27.02.2019

**TO:**

**FINANCIAL SUPERVISORY AUTHORITY** - Financial Instruments and Investments Sector  
**BUCHAREST STOCK EXCHANGE** - Regulated market

### **CURRENT REPORT**

**According to Financial Supervisory Authority Regulation no. 5/2018 regarding issuers and operations with securities and Law 297/2004 on the capital market**

|   |   |
|---|---|
| Report date:  | 31.12.2018  |
| Name of the issuing entity:                                 | COMPA S.A.  |
| Registered office:  | Sibiu, No. 8, Henri Coandă Street, Postal code 550234   |
| Phone/Fax number:   | +40 269 237878; +40 269 237 770                         |
| VAT no:   | RO 788767   |
| Registration number in the Trade Registry:                  | J32 / 129 / 1991  |
| Subscribed and paid share capital:                          | 21.882.103,8 lei  |
| Regulated Market on which the issued securities are traded: | Bucharest Stock Exchange, Standard Category, symbol CMP |

#### **I. IMPORTANT EVENTS TO BE REPORTED:**

Listing of important events that have occurred in connection with the company and may have, currently have or will have a significant impact on the price of securities or on securities holders.

Such important events, without limitation, are:

...

#### **e) Other events:**

#### **THE SIMPLIFIED CONSOLIDATED FINANCIAL STATEMENT (PRELIMINARY RESULTS) FOR THE YEAR 2018**

**The unaudited consolidated financial statement (preliminary results) for the year 2018** are prepared in accordance with International Financial Reporting Standards adopted by the European Union

**Chairman & CEO,**

Ioan DEAC

**COMPA S.A. Sibiu**  
**Consolidated statement of financial position for the year ended 31.12.2018**  
**Preliminary situation**

(All amounts are expressed in RON, unless otherwise specified)

| EXPLANATION   | 31 December 2018   | 31 December 2017<br>(restated) |
|---|--------------------|--------------------------------|
| <b>ASSETS</b>   |                    |                                |
| <b>FIXED ASSETS:</b>  |                    |                                |
| Tangible assets   | 341.773.090        | 316.829.136                    |
| Intangible assets   | 3.534.152          | 3.139.726                      |
| Real estate Investment  | 41.151.026         | 40.561.717                     |
| Other receivables<br>grants and settlement of ventures operations ) | 668.703            | 0                              |
| Other receivables   | 117.948            | 116.684                        |
| Deferred tax asset  | 1.720.637          | 807.909                        |
| <b>FIXED ASSETS - TOTAL</b>   | <b>388.965.556</b> | <b>361.455.172</b>             |
| <b>CURRENT ASSET:</b>   |                    |                                |
| Inventories   | 115.525.991        | 104.492.380                    |
| Trade and other receivables   | 159.639.182        | 133.013.223                    |
| Other receivables<br>grants and settlement of ventures operations ) | 10.550.680         | 0                              |
| Cash and cash equivalents   | 3.267.685          | 2.867.158                      |
| <b>CURRENT ASSETS - TOTAL</b>                                       | <b>288.983.538</b> | <b>240.372.761</b>             |
| <b>TOTAL ASSETS</b>   | <b>677.949.094</b> | <b>601.827.933</b>             |
| <b>EQUITY</b>   |                    |                                |
| Share capital   | 21.882.104         | 21.882.104                     |
| Own actions   | -64.910            | -64.910                        |
| Losses related to own shares  | -45.961            | -45.961                        |
| Reserves  | 316.764.472        | 276.804.533                    |
| Reserve adjustment  | 23.151.094         | 23.151.094                     |
| <b>RETAINED EARNINGS:</b>   |                    | <b>86,086,507</b>              |
| Retained earnings derived from the first-time<br>adoption of IAS 29 | -677.389           | -677.389                       |
| Minority Interests  | 169.473            | 148.060                        |
| <b>TOTAL SHAREHOLDERS' EQUITY</b>                                   | <b>444.846.366</b> | <b>407.625.131</b>             |
| <b>DEBTS</b>  |                    |                                |
| <b>Long term debt</b>   |                    |                                |
| Financial debts   | 60.770.375         | 40.442.359                     |
| Deferred revenues (deferred income, grants)                         | 32.224.372         | 26.886.009                     |
| Other debts   | 24.454             | 0                              |
| Provisions  | 135.645            | 135.645                        |
| <b>TOTAL LONG TERM DEBT</b>   | <b>93.154.846</b>  | <b>67.464.013</b>              |

**COMPA S.A. Sibiu**  
**Consolidated statement of financial position for the year ended 31.12.2018**  
**Preliminary situation**

(All amounts are expressed in RON, unless otherwise specified)

| EXPLANATION                                     | 31 December 2018   | 31 December 2017<br>(restated) |
|---|--------------------|--------------------------------|
| <b>CURRENT DEBTS</b>                            |                    |                                |
| Financial debts                                 | 628.375            | 997.497                        |
| Commercial and similar debts                    | 117.849.642        | 107.541.383                    |
| Other liabilities                               | 12.587.555         | 11.674.819                     |
| Debts from contracts with customers             | 3.515.725          | 2.740.650                      |
| Current tax liabilities                         | 56.534             | 93.978                         |
| Income in advance (upfront revenues, subsidies) | 5.310.051          | 3.690.462                      |
| <b>TOTAL CURRENT DEBTS</b>                      | <b>139.947.882</b> | <b>126.738.789</b>             |
| <b>TOTAL DEBTS</b>                              | <b>233.102.728</b> | <b>194.202.802</b>             |
| <b>TOTAL EQUITY AND DEBTS</b>                   | <b>677.949.094</b> | <b>601.827.933</b>             |

**NOTE:**

In the year 2018, the Group registered correction of some accounting errors corresponding to the year 2017 that caused the following changes:

- decrease of retained earnings: 1.098.281 RON
- increase of other debts: 1.193.259 RON
- the decrease of the debt with the current profit for the year 2017: (- 96.049) RON

The data corresponding to year 2017 presented in financial statements for the year ended on 31.12.2018 was adjusted with the corrections mentioned.

Also, the amendments valid starting with January 1<sup>st</sup>, 2018 of IFRS 15 - Income from contracts with customers, have determined the cancellation of provisions for risks and expenses established in relation to debts from customer contracts and their recognition through diminishing turnover. This restatement did not lead to a change in the result of the exercise

**CEO,**  
**Ioan DEAC**

**CFO,**  
**Ioan MICLEA**

**COMPA S.A. Sibiu**  
**Consolidated statement of comprehensive income for the year ended 31.12.2018**  
**Preliminary situation**  
(All amounts are expressed in **RON**, unless otherwise specified)

| EXPLANATION   | 31 December<br>2018 | 31 December<br>2017 |
|---|---------------------|---------------------|
| <b>Revenues</b>   | <b>757.408.208</b>  | <b>706.365.265</b>  |
| Other revenues  | 11.163.809          | 10.062.563          |
| <b>TOTAL REVENUES</b>   | <b>768.572.017</b>  | <b>716.427.828</b>  |
| Changes in inventories of finished goods and work in progress | 2.342.707           | -1.562.926          |
| Raw materials and consumables                                 | -497.394.870        | -458.699.219        |
| Employee benefit expense                                      | -149.458.100        | -135.355.854        |
| Depreciation and amortization expense                         | -41.310.645         | -42.399.918         |
| Third parties services  | -32.524.492         | -29.231.244         |
| Other expenses  | -8.371.694          | -6.523.024          |
| <b>TOTAL EXPENSES</b>   | <b>-726.717.094</b> | <b>-673.772.185</b> |
| <b>Operating Results</b>                                      | <b>41.854.923</b>   | <b>42.655.643</b>   |
| Financial income  | 1.381               | 413                 |
| Financial expenses (expenditures)                             | -525.042            | -596.369            |
| Other financial returns / losses                              | -1.857.473          | -38.317             |
| <b>Net costs with funding</b>                                 | <b>-2.381.134</b>   | <b>-634.273</b>     |
| <b>Profit before income tax</b>                               | <b>39.473.789</b>   | <b>42.021.370</b>   |
| (Expenses) / Income from deferred tax                         | ,                   | -265.947            |
| Expense with current tax                                      | -3.165.278          | -4.299.363          |
| <b>Net profit for the period, of which:</b>                   | <b>35.990.945</b>   | <b>37.432.826</b>   |
| Attributable to interests that do not control                 | 21.416              | 23.233              |
| Attributable to the parent company                            | 35.969.529          | 37.432.826          |
| <b>Other comprehensive income, of which:</b>                  |                     |                     |
| Profit tax on other items of comprehensive income             | <b>1.230.292</b>    | <b>252.553</b>      |
| Other incomes of global result, net of tax                    | 1.230.292           | 252.553             |
| <b>TOTAL GLOBAL RESULT OF THE YEAR, of which</b>              | <b>37.221.237</b>   | <b>37.708.613</b>   |
| Attributable to interests that do not control                 | 34.049              | 23.327              |
| Attributable to the parent company                            | 37.199.824          | 37.685.834          |
| <b>Unbound basic result per share / diluted</b>               | <b>0,16</b>         | <b>0,17</b>         |

**COMPA S.A. Sibiu**  
**Consolidated statement of comprehensive income for the year ended 31.12.2018**  
**Preliminary situation**  
(All amounts are expressed in **RON**, unless otherwise specified)

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**NOTE:**

In the year 2018, the Group registered correction of some accounting errors corresponding to the year 2017 that caused the following changes:

- Increasing expenses with employee benefits: 684.539 lei
- increase in other operating expenses: 508.719 lei
- the diminishing of the profit tax for 2017: (-96.049) lei

The data corresponding to the year 2017 presented in the financial statements for the year ended on 31.12.2018 were adjusted with the corrections mentioned.

Also, the amendments valid on January 1<sup>st</sup>, 2018 of IFRS 15 - Income from contracts with customers, determined the adjustment of turnover for 2017, meaning reducing it by the amount of 1,755,050 lei. In the year 2017, for the liabilities related to the contracts with the clients were created provisions for risks and expenses that, as a result of the restatement, were canceled and recognized as debt in contracts with customers by diminishing turnover.

This restatement did not lead to a change in the result of the exercise.

**CEO**  
Ioan DEAC

**CFO,**  
Ioan MICLEA

**COMPA S.A. Sibiu**  
**Consolidated statement of changes in equity for the year ended 31.12.2018 – preliminary situation**  
(All amounts are expressed in **RON**, unless otherwise specified)

| Equity capital item   | Registered Capital | Own shares     | Losses related to own shares | Legal reserves   | Legal reserves adjustments | Reassessment reserves | Other reserves     | Other reserves Adjustments | Reported result   | Total attributable to the shareholders of the company | Minority interests | TOTAL              |
|---|--------------------|----------------|------------------------------|------------------|----------------------------|-----------------------|--------------------|----------------------------|-------------------|---|--------------------|--------------------|
| Balance on 01.01.2017   | 21.882.104         | -64.910        | -45.961                      | 4.885.314        | 22.679.066                 | 82.062.778            | 152.083.340        | 472.028                    | 85.837.861        | 369.791.620   | 124.916            | 369.916.536        |
| Profit of the year  |                    |                |                              |                  |                            |                       |                    |                            | 37.432.826        | 37.432.826  |                    | 37.432.826         |
| Other elements of the comprehensive income:                             |                    |                |                              |                  |                            |                       | 252.591            |                            |                   | 252.591   |                    | 252.591            |
| Profit tax on other items of comprehensive income                       |                    |                |                              |                  |                            |                       | 252.591            |                            |                   | 252.591   |                    | 252.591            |
| Transactions with shareholders recorded directly in equity, from which: |                    |                |                              | 20.606           |                            |                       | 37.499.904         |                            | -87.650           | 37.432.860  | 23.144             | 37.456.004         |
| Profit sharing  |                    |                |                              | 20.606           |                            |                       | 37.499.904         |                            | -87.650           | 37.432.860  | 23.144             | 37.456.004         |
| <b>Balance on 31.12.2017</b>  | <b>21.882.104</b>  | <b>-64.910</b> | <b>-45.961</b>               | <b>4.905.920</b> | <b>22.679.066</b>          | <b>82.062.778</b>     | <b>189.835.835</b> | <b>472.028</b>             | <b>85.750.211</b> | <b>407.477.071</b>                                    | <b>148.060</b>     | <b>407.625.131</b> |

| Equity capital item                         | Registered Capital | Own shares | Losses related to own shares | Legal reserves | Legal reserves adjustments | Reassessment reserves | Other reserves | Other reserves Adjustments | Reported result | Total attributable to the shareholders of the company | Minority interests | TOTAL       |
|---|--------------------|------------|------------------------------|----------------|----------------------------|-----------------------|----------------|----------------------------|-----------------|---|--------------------|-------------|
| Balance on 01.01.2018                       | 21.882.104         | -64.910    | -45.961                      | 4.905.920      | 22.679.066                 | 82.062.778            | 189.835.835    | 472.028                    | 85.750.211      | 407.477.071   | 148.060            | 407.625.131 |
| Profit of the year                          |                    |            |                              |                |                            |                       |                |                            | 35.969.259      | 35.969.259  |                    | 35.969.259  |
| Other elements of the comprehensive income: |                    |            |                              |                |                            | -275.492              | 1.230.292      |                            |                 | 954.800   |                    | 954.800     |
| Transfer to retained earnings               |                    |            |                              |                |                            | -275.492              |                |                            |                 | -275.492  |                    | -275.492    |

**COMPA S.A. Sibiu**  
**Consolidated statement of changes in equity for the year ended 31.12.2018 – preliminary situation**  
(All amounts are expressed in **RON**, unless otherwise specified)

| Equity capital item  | Registered Capital | Own shares     | Losses related to own shares | Legal reserves   | Legal reserves adjustments | Reassessment reserves | Other reserves     | Other reserves Adjustments | Reported result   | Total attributable to the shareholders of the company | Minority interests | TOTAL              |
|--|--------------------|----------------|------------------------------|------------------|----------------------------|-----------------------|--------------------|----------------------------|-------------------|---|--------------------|--------------------|
| Profit tax on other items of comprehensive income                        |                    |                |                              |                  |                            |                       | 1.230.292          |                            |                   | 1.230.292   |                    | 1.230.292          |
| Transactions with shareholders recorded directly in equity, from which:: |                    |                |                              | 20.967           |                            |                       | 38.984.173         |                            | -2.760.119        | 36.245.021  | 21.414             | 36.266.435         |
| Transfer from revaluation reserves                                       |                    |                |                              |                  |                            |                       |                    |                            | 275.492           |   |                    | 275.492            |
| Profit sharing   |                    |                |                              | 20.967           |                            |                       | 38.984.173         |                            | -3.035.611        | 35.969.529  | 21.414             | 35.990.943         |
| <b>Balance on 31.12.2018</b>   | <b>21.882.104</b>  | <b>-64.910</b> | <b>-45.961</b>               | <b>4.926.887</b> | <b>22.679.066</b>          | <b>81.787.286</b>     | <b>230.050.300</b> | <b>472.028</b>             | <b>82.990.092</b> | <b>444.676.892</b>                                    | <b>169.474</b>     | <b>444.846.366</b> |

**CEO**  
**Ioan DEAC**

**CFO**  
**Ioan MICLEA**

**COMPA S.A. Sibiu**  
**Consolidated statement of cash flows for the year ended 31.12.2018**  
**Preliminary situation**  
(all amounts are expressed in RON, unless otherwise specified)

| EXPLAIN   | 2018               | 2017               |
|---|--------------------|--------------------|
| <b>Cash flows from operating activities</b>                       |                    |                    |
| <b>Profit before tax</b>  | <b>39.473.789</b>  | <b>42.021.370</b>  |
| <b>Adjustments for non-cash items:</b>                            |                    |                    |
| Depreciation and impairment of assets                             | 41.310.645         | 42.399.919         |
| Adjust other non-cash items                                       | 3.417.547          | -13.362.854        |
|   |                    |                    |
| <b>Operating profit before changes in the circulating capital</b> | <b>84.201.981</b>  | <b>71.058.435</b>  |
| (Increase) / decrease in inventories                              | -11.033.611        | -12.661.842        |
| (Increase) / decrease in receivables                              | -37.176.639        | -21.697.506        |
| (Increase) / decrease in debts                                    | 11.983.080         | 4.355.739          |
| <b>Net cash generated from operations</b>                         | <b>47.974.811</b>  | <b>41.054.826</b>  |
|   |                    |                    |
| <b>Cash flows from investing activities</b>                       |                    |                    |
| Purchase of tangible assets                                       | -66.045.660        | -33.143.458        |
| Purchase of intangible assets                                     | -962.476           | -102.996           |
| <b>Net cash generated from investment activities</b>              | <b>-67.008.136</b> | <b>-33.246.454</b> |
|   |                    |                    |
| <b>Net cash generated from investing activities</b>               |                    |                    |
| (Increase) / Financial liabilities Decrease                       | 19.958.894         | -6.445.259         |
| Interest payments   | -525.042           | -596.369           |
| <b>Net cash from financial activity</b>                           | <b>19.433.852</b>  | <b>-7.041.628</b>  |
| <b>Net cash generated from total activity</b>                     | <b>400.527</b>     | <b>766.744</b>     |
| <b>Cash and cash equivalents at beginning of period</b>           | <b>2.867.158</b>   | <b>2.100.414</b>   |
| <b>Cash and cash equivalents at end of period</b>                 | <b>3.267.685</b>   | <b>2.867.158</b>   |

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